



## Fiscal Policy in a Recession

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Joint work with J. Tervala: "Hysteresis and Fiscal Policy"

and M. Klein "Austerity measures amplified crisis in Spain, Portugal, and Italy"

Kiev, 11 April 2017

#### Overview

- **1.** Motivation
- **2.** Austerity and Private Debt
- 3. Hysteresis and Fiscal Policy Simulation results Conclusions
- **4.** Austerity and Structural Reforms
- **5.** Conclusion

#### Stylized Fact I:

Spain, Portugal and Italy experienced long-lasting, "double-dip" recessions

#### **Stylized Fact II:**

Spain, Portugal and Italy started massive austerity policies when the second "dip" started

#### Stylized Fact III:

Spain and Portugal went through massive private household deleveraging in parallel to austerity

#### **Stylized Fact IV:**

Italy and Portugal experienced a permanent drop in the level of total factor productivity in parallel to austerity

### <u>Stylized Fact I:</u> Spain, Portugal and Italy went through long-lasting, "double-dip" recessions

Spain:

## Fiscal consolidation and selected economic indicators for Spain, 2002 to 2014

Private household debt relative to GDP (right-hand scale), GDP in Euro, Total Factor Productivity, 2008=100 (left-hand scale), consolidation measures in percent of GDP



### <u>Stylized Fact I:</u> Spain, Portugal and Italy went through long-lasting, "double-dip" recession

Portugal:

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### <u>Stylized Fact I:</u> Spain, Portugal and Italy went through long-lasting, "double-dip" recession

Italy:

## Fiscal consolidation and selected economic indicators for Italy, 2002 to 2014

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# <u>Stylized Fact II:</u> Spain, Portugal and Italy started massive austerity policies when the second "dip" started

Spain:

## Fiscal consolidation and selected economic indicators for Spain, 2002 to 2014

Private household debt relative to GDP (right-hand scale), GDP in Euro, Total Factor Productivity, 2008=100 (left-hand scale), consolidation measures in percent of GDP



# <u>Stylized Fact II:</u> Spain, Portugal and Italy started massive austerity policies when the second "dip" started

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# <u>Stylized Fact III:</u> Spain and Portugal went through massive private household deleveraging in parallel to austerity

Spain:

## Fiscal consolidation and selected economic indicators for Spain, 2002 to 2014

Private household debt relative to GDP (right-hand scale), GDP in Euro, Total Factor Productivity, 2008=100 (left-hand scale), consolidation measures in percent of GDP



# <u>Stylized Fact III:</u> Spain and Portugal went through massive private household deleveraging in parallel to austerity

Portugal:

#### Fiscal consolidation and selected economic indicators for Portugal, 2002 to 2014

Private household debt relative to GDP (right-hand scale), GDP in Euro, Total Factor Productivity, 2008=100 (left-hand scale), consolidation measures in percent of GDP



# <u>Stylized Fact IV:</u> Italy and Portugal experienced a permanent drop in the level of total factor productivity (TFP) in parallel to austerity

Italy:

## Fiscal consolidation and selected economic indicators for Italy, 2002 to 2014

Private household debt relative to GDP (right-hand scale), GDP in Euro, Total Factor Productivity, 2008=100 (left-hand scale), consolidation measures in percent of GDP



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# <u>Stylized Fact IV:</u> Italy and Portugal experienced a permanent drop in the level of total factor productivity (TFP) in parallel to austerity

Portugal:

#### Fiscal consolidation and selected economic indicators for Portugal, 2002 to 2014

Private household debt relative to GDP (right-hand scale), GDP in Euro, Total Factor Productivity, 2008=100 (left-hand scale), consolidation measures in percent of GDP



## We argue that austerity...

#### 1. ...was not successful in reducing the gov't debt burden,..

Public debt ratio of Spain, Portugal, and Italy, 2000 to 2015 Public debt ratio in percent

- 2. ...caused the (second) recessions and...
- 3. ...that it was so harmful because of the specific environment at the time (deep recession and deleveraging)

#### <u>M. Klein (2017)</u>: "Austerity and Private Debt," DIW DP 1611 and Journal of Money, Credit and Banking (forthc.):

Punchline:

Fiscal multiplier rises when consolidation occurs in times of high private household debt

=> Austerity causes recession, debt-to-GDP and sovereign default risk rise

Data used: Sample of 12 OECD countries with data for 1980-2014

Method used: Local projections

#### <u>P. Engler and J. Tervala (2016):</u> "Hysteresis and Fiscal Policy", DIW DP 1631

Storyline in a nutshell:

- Most recessions have permanent effects on output ("Hysteresis")
- Mechanism: TFP drops permanently with employment
- Expansionary fiscal policy reduces duration of recession because it boosts employment and thereby TFP
- Corollary: Austerity is self-defeating
- Approcach: 2-country DSGE model, calibrated for EU and US in great recession

**Stylized fact:** Recessions have permanent effect on output:

- <u>Ball (2014)</u>: Evidence for most countries in global recession of 2008/09 (sample: 23 OECD countries)
- <u>Blanchard et al. (2015)</u>: Two thirds of countries suffered from hysteresis over past 50 years (sample: 23 OECD countries)

Eurozone GDP (converted at Geary Khamis PPPs, 2007=100)



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## Potential Mechanisms behind permanent effects:

- <u>Firms reduce R&D expenditure</u> in recessions, reducing growth permanently (Stadler, 1990)
- <u>"Hysteresis" in unemployment</u>: Temporary unemployment turns into permanent unemployment (Blanchard and Summers, 1986)

### Mechanism in recent recession? Unclear, but...:



#### ...total factor productivity (TFP) level declined

## Hysteresis poses challenge for mainstream DSGE model:

- Dichotomy between trend growth and cyclical fluctuations!
  - From my lecture on Macroeconomics:



=> Need for unit roots or strong persistence in output growth!

Less clear: Does fiscal policy have permanent effects on output?

#### **Evidence:**

Fiscal consolidation in Europe after global recession had long-lasting effect on GDP (Fatas and Summers, 2016)

## Potential mechanism:

Fiscal spending shocks affect labor productivity (Linnemann et al., 2016)

# **Our approach:** Endogenous TFP (*"*learning by doing") in otherwise standard DSGE model

Firm specific production

TFP/Labor productivity  $y_t(z) = a_t(z)\ell_t(z)$ 

with

$$\hat{a}_{t}(z) = \phi \hat{a}_{t-1}(z) + \mu \hat{\ell}_{t-1}(z)$$

and

$$\hat{a}_t = da_t/a_0$$

#### Consequences:

- Past hours affect TFP => temporary recession with lasting effect on potential and actual output.
- Fiscal policy has lasting effects on output through hours and TFP

### Scenario:

- Recession hits US economy: US aggregate savings rise, consumption demand falls...
- ...and spills over to EU economy through falling exports.
- EU output suffers from persistent decline in TFP
- Expansionary fiscal policy implemented by government spending

## **Preview of Results:**

- Fiscal multipliers significantly larger when hysteresis is included
- Back of the envelope: 2011-13 austerity in Eurozone will reduce potential output by 0.6% in 2020.
- Most effective: Timely and temporary fiscal expansion!



Net present value multiplier:

$$NPVM = \frac{\sum\limits_{s=t}^{h} \beta^{s-t} \hat{Y}_{s}^{FE} - \sum\limits_{s=t}^{h} \beta^{s-t} \hat{Y}_{s}^{WFE}}{\sum\limits_{s=t}^{h} \beta^{s-t} \hat{G}_{s}^{FE}}.$$

#### The Simulation: Results NO hysteresis



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#### Model mechanics (briefly here, more in backup slides):

- Foreign recession reduces domestic exports, output, inflation
- Central bank reduces interest rate, consumption rises

### <u>But:</u>

- Recession not long-lasting, after two years, it's over!
- <u>Fiscal expansion mitigates recession</u>: Boosts output but crowds out consumption through higher long-term real rates

#### The Simulation: Results WITH hysteresis





## Model mechanics:

• Same as above + productivity decline => longer lasting recession

## Increase in gov't spending:

Much more effective! Additional channel: Mitigation of productivity decline

## The additional fiscal transmission mechanism:

• Gov't spending boosts hours today, TFP and deflation next period; long-term real rate falls more (c.p.), lifetime consumption rises.

$$\hat{a}_t(z) = \phi \hat{a}_{t-1}(z) + \mu \hat{\ell}_{t-1}(z)$$

=> Rather than incurring negative wealth effect, fiscal expansion induced monetary policy reaction boosts wealth!

Cumul.	Net present	Welfare multiplier						
multiplier	value multipl.	$\nu = 0$	$\nu = 0.4$	$\nu = 1$				
Without hysteresis								
0.4	0.5	-1	-0.6	-0.01				
With hysteresis								
0.9	2.9	1.1	1.5	2.0				

## Hysteresis raises effect of fiscal spending

- Cumulative and NPV multipliers rise significantly
- Welfare multipliers rise to >1 from <0

- Recessions tend to be highly persistent
- Important mechanism: Persistent decline in productivity
- Fiscal policy very effective in this environment
  - Strong, timely and temporary reaction most effective because...
    - ...downward spiral of productivity avoided and
    - ...negative wealth effect minimized
- Back of the envelope: 2011-13 austerity in Eurozone will reduce potential output by 0.6% in 2020.

#### Austerity and Structural Reforms

- Could the miserable side-effects have been forecast by advocates of austerity?
- Yes, but typically austerity goes hand-in hand with growth boosting "structural" reforms



- Indeed, considerable structural reforms were achieved!
- However, many reforms reduce growth in short-run!
- <u>Policy conclusion:</u> Complement structural reforms with expansionary rather than
  contractionary fiscal policy!



- Portugal, Spain and Italy had a double-dip recession
- Fiscal policy likely contributed to the second dip
- Environment of private deleveraging and high unemployment contributed to devastating effect
- We add to the debate on *"*state dependent" fiscal multipliers
- "Reform package" of austerity plus structural reforms failed

### Thanks a lot for your your attention.

#### Links to the papers:

http://www.diw.de/documents/publikationen/73/diw\_01.c.549430.de/dp1631.pdf https://www.diw.de/sixcms/detail.php?id=diw\_01.c.553149.de https://www.diw.de/documents/publikationen/73/diw\_01.c.545193.de/dp1611.pdf

## Backup slides

#### **Stylized fact:** Recessions have permanent effect on output:

\*\*\*\*\*\* ••••• Projection based on pre-recession trend - GDP

US GDP (converted at Geary Khamis PPPs, 2007=100)

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### **Standard New Keynesian DSGE model of two countries:**

- Home and Foreign countries of equal size
- Representative household maximizing utility
- Continuum of firms acting under monopolistic competition, setting prices à la Calvo (1983); Flexible wages
- Central Banks follow Taylor rules
- Government spending financed by lump-sum taxes
- Non-state contingent bond traded across countries

The model

The **domestic** household maximizes

Time preference shock

$$U_t\left(z\right) = E_t \sum_{s=t}^{\infty} \beta^{s-t} \epsilon_s^{TP} \left[\log C_s - \frac{\left(\ell_s\left(z\right)\right)}{1 + \frac{1}{\varphi}}^{1 + \frac{1}{\varphi}} + \nu \log G_s\right]$$

subject to

$$D_t = (1+i_t)D_{t-1} + w_t\ell_t - P_tC_t + \pi_t - P_tT_t.$$

with

$$\begin{split} C_t &= \left[ (\alpha n)^{\frac{1}{\rho}} (C_t^h)^{\frac{\rho-1}{\rho}} + (1-\alpha n)^{\frac{1}{\rho}} (C_t^f)^{\frac{\rho-1}{\rho}} \right]^{\frac{\rho}{\rho-1}} \\ C_t^h &= \left[ n^{-\frac{1}{\theta}} \int\limits_0^n (c_t^h(z))^{\frac{\theta-1}{\theta}} dz \right]^{\frac{\theta}{\theta-1}} \qquad C_t^f &= \left[ (1-n)^{-\frac{1}{\theta}} \int\limits_n^1 (c_t^f(z))^{\frac{\theta-1}{\theta}} dz \right]^{\frac{\theta}{\theta-1}} \end{split}$$

Our scenario: Time pref. shock of foreign household induces 1% drop in domestic output.

Firm z has profits

$$\pi_t(z) = p_t^h(z) y_t^d(z) - w_t \ell_t(z)$$

and produces with

$$y_t(z) = a_t(z)\ell_t(z)$$
$$\hat{a}_t(z) = \phi \hat{a}_{t-1}(z) + \mu \hat{\ell}_{t-1}(z)$$
$$\hat{a}_t = da_t/a_0.$$

Maximizes profits s.t. demand function and Calvo constraint. Optimal price:

$$\hat{p}_{t}^{h}(z) = \beta \gamma E_{t} \hat{p}_{t+1}^{h}(z) + (1 - \beta \gamma) (\hat{w}_{t} - \hat{a}_{t}(z)).$$

## **Fiscal policy:**

#### Gov't pays for consumption with lump-sum revenues:

$$T_t = G_t$$
$$\hat{G}_t = \rho^G \hat{G}_{t-1} + \varepsilon_t^G$$

Spending "shock" used to implement reaction to recession.

#### **Monetary Policy:**

$$\hat{\imath}_t = (1 - \mu_1)\mu_2 \Delta \hat{P}_t + \mu_1 \hat{\imath}_{t-1}$$

### <u>Welfare measure λ:</u>

Fraction of consumption in scenario WFE that household is willing to pay to be as well off under scenario with fiscal expansion (FE)

• Welfare "w/o fiscal expansion" (WFE):

$$U_t^{WFE}\left(z\right) = E_t \sum_{s=t}^{\infty} \beta^{s-t} \left[ \log C_s^{WFE} - \frac{\left(\ell_s^{WFE}\left(z\right)\right)^{1+\frac{1}{\varphi}}}{1+\frac{1}{\varphi}} + \nu \log G_s^{WFE} \right]$$

• Reduce welfare WFE such that...

$$U_t^{FE} = E_t \sum_{s=t}^{\infty} \beta^{s-t} \left[ \log((1+\lambda_t)C_s^{WFE}) - \frac{\left(\ell_s^{WFE}\left(z\right)\right)^{1+\frac{1}{\varphi}}}{1+\frac{1}{\varphi}} + \nu \log G_s^{WFE} \right]$$

Parameter	Description	Value	Reference	
$\beta$	Discount factor	0.99		
n	Relative size of Home	0.5		
α	Home bias parameter	1.5	World Bank (2016)	
$\alpha^*$	Home bias parameter	0.5	World Bank (2016)	
$\varphi$	Frisch elasticity	0.5	Chetty et al. (2013)	
ν	Weight of public consumption	0.4	Song et al. (2012)	
θ	Within-country substitutability	9	Gali (2015)	
σ	Cross-country substitutability	1.5	Dong et al. (2012)	
$\psi$	Risk premium parameter	0.004	Bergin (2006)	
$\gamma$	Price rigidity	0.75	Rabanal/Tuesta (2010)	
$\mu_1$	Interest rate smoothing	0.79	Clarida et al. (2000)	
$\mu_2$	Inflation coefficient	1.5	Taylor (1993)	
$\rho^{TP}$	Persistency of preference shock	0.75	Bodenstein et al. (2009)	
$\hat{\varepsilon}^{*TP}$	Foreign time preference shock	-5		
$\rho^G$	Persistency of fiscal shock	0.75	Iwata (2013)	
$\phi$	Persistency of productivity	0.99		
μ	Elasticity of productivity	0.11	Chang et al. (2002)	

Row	Parameter	Cumul.	Net pr. v.	Welfare Multiplier	
		multipl.	multipl.	$(\nu = 0)$	$(\nu = 0.4)$
1	Baseline	0.9	2.9	1.1	1.5
2	$\mu = 0.06 \ (0.11)$	0.7	1.9	0.2	0.6
3	$\mu = 0.15 \ (0.11)$	1.1	3.8	1.8	2.2
4	$\phi = 0.9 \ (0.99)$	0.7	0.9	-0.6	-0.2
5	$\phi = 0.8 \ (0.99)$	0.6	0.7	-0.9	-0.4
6	$\varphi = 1.0 \ (0.5)$	1.2	3.8	1.7	2
7	$\gamma = 0.5 \ (0.75)$	0.7	2.4	0.8	1.1
8	$\sigma = 3.0 (1.5)$	0.9	3.2	1.4	1.8
9	$\rho^G = 0.6 \ (0.75)$	1.1	3.2	1.3	1.6

Less persistent gov't spending increase raises multiplier, (=> less crowding out!)