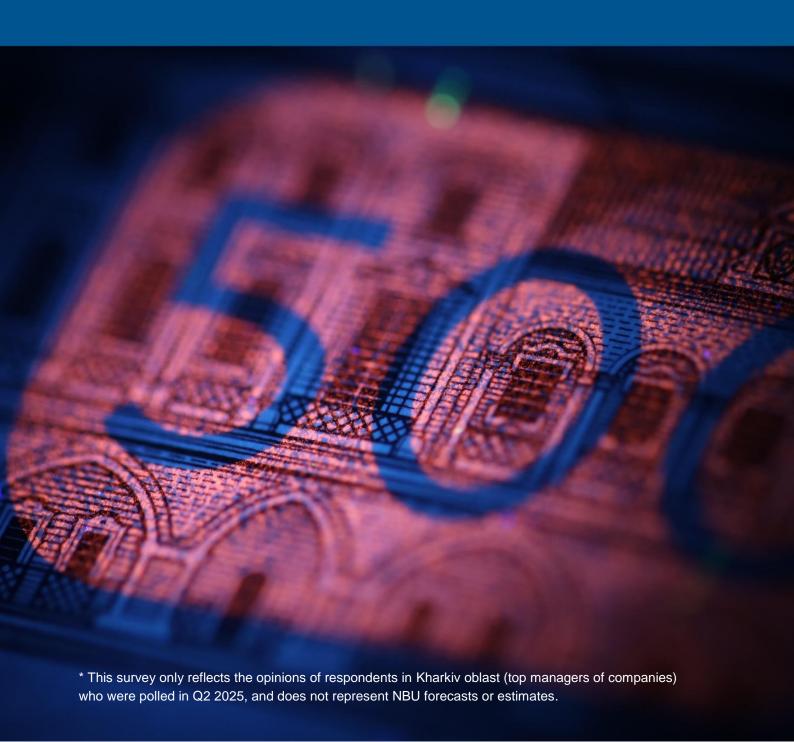


Business Outlook Survey of Kharkiv Oblast*

Q2 2025





A survey of companies carried out in **Kharkiv oblast** in Q2 2025 showed that, despite the war, qualified staff shortages and high raw material and supplies prices, respondents expected that the output of Ukrainian goods and services would grow over the next 12 months. Respondents reported guarded expectations for the performance of their companies over that period. Prices were expected to rise. Depreciation expectations weakened, but still remained strong.

The top managers of companies said they expected that over the next 12 months:

- the output of Ukrainian goods and services would grow: the balance of expectations was 6.5%, compared to 9.1% in Q1 2025 (Figure 1). Across Ukraine, the balance of responses was 9.2%. Respondents from mining companies had the most optimistic expectations (25.0%). Meanwhile, respondents from trading companies had the dimmest expectations, with a balance of responses of (-12.5%)
- prices for consumer goods and services would rise: 47.7% of respondents expected the inflation rate to exceed 10.0%, compared to 50.0% in the previous quarter and 58.4% across Ukraine. As before, respondents referred to military actions and their consequences, the hryvnia exchange rate and production costs as the main inflation drivers (Figure 2)
- the hryvnia would depreciate more slowly: 78.3% of respondents (86.0% in the previous quarter) expected the hryvnia to weaken against the U.S. dollar, the figure across Ukraine being 83.4%
- the financial and economic standings of their companies would deteriorate: the balance of expectations was (-2.2%), compared to 7.0% in the previous quarter. Across Ukraine, the balance of responses was 2.4% (see Table)
- total sales would increase more slowly: the balance of responses was 4.3%, compared to 18.2% respectively in Q1 2025. Respondents expected that external sales would rise: the balance of responses was 18.8%, compared to 23.1% in the previous quarter (see Table). Across Ukraine, the balances of responses were 10.5% and 9.4% respectively
- <u>investment in construction and in machinery, equipment, and tools would increase</u>: the balances of responses were 6.5% and 17.4% respectively, compared to (-15.9%) and (-4.5%) respectively in Q1 2025. Overall, across Ukraine the balances of responses were (-0.7%) and 7.8% respectively (see Table)
- staff numbers at their companies would remain unchanged: the balance of responses was 0.0%, as in Q1 2025 (Figure 4). Across Ukraine, the balance of responses was (-4.4%)
- <u>both purchase and selling prices would grow</u>: the balances of responses were 78.3% and 60.9% respectively (compared to 86.4% and 68.2% in Q1 2025). Respondents from trading companies had the firmest expectations of a rise in selling prices (87.5%) (Figure 6). Raw material and supplies prices, wage costs and energy prices were referred to as the main selling price drivers. Respondents said that the impact of demand had increased on the previous survey (Figure 7)
- per-unit production costs and wage costs per staff member would increase: the balances of responses were 60.0% and 42.2% respectively, compared to 59.1% and 45.5% respectively in the previous quarter (Figures 4 and 6).

Respondents referred to military actions and their consequences (mentioned by 82.6% of those surveyed), qualified staff shortages and high energy prices as the main drags on the ability of their companies to boost production (Figure 5).

Respondents expected that <u>their borrowing needs would rise more slowly</u> in the near future (Figure 8). Respondents who planned to take out bank loans, opted only for domestic currency loans. Respondents said that bank lending standards had eased (Figure 9). The availability of other funding sources, high loan rates and collateral requirements were cited as the main factors deterring companies from taking out loans (Figure 10).

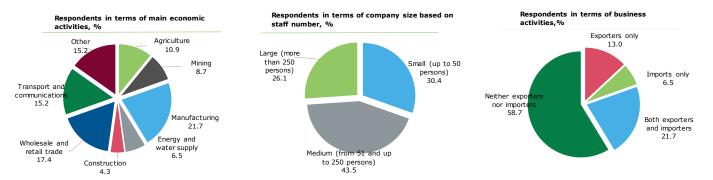
93.5% of the respondents said that they had encountered no difficulties in effecting transactions with funds deposited in bank accounts (96.2% across Ukraine).

Assessments of financial and economic standings as of the time of the survey (Figure 3)

- Companies assessed their current financial and economic standings as bad: the balance of responses was (-8.7%), compared to (-9.1%) in the previous quarter and (-5.3%) across Ukraine.
- <u>Finished goods stocks were assessed as normal</u>: the balance of responses was 0.0%, compared to (-13.6%) in Q1 2025.
- Companies had a sufficient amount of unutilized production capacity to meet any unexpected rise in demand: the balance of responses was 26.1%, compared to 18.6% in the previous quarter.

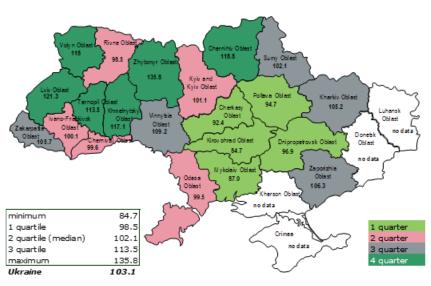


Survey Details^{1,2}



- Period: 30 April through 29 May 2025.
- A total of 46 companies were polled.
- A representative sample was generated on the basis of the following economic activities: agriculture, mining, manufacturing, trade, transport and communications, and other economic activities.

Business Outlook Index for Next 12 Months in Terms of Oblasts³, %



^{*}a quartile is the value of the BOI where an ordered sample is divided into four equal-sized subgroups

Table. The Business Outlook Index of Companies in Kharkiv Oblast and Its Components

Expectations over next 12 months for	Balances of responses, %				
	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Financial and economic standings	-26.7	-23.8	-16.7	7.0	-2.2
Total sales	-11.1	0.0	0.0	18.2	4.3
Investment in construction	-9.3	-7.3	-6.4	-15.9	6.5
Investment in machinery, equipment, and tools	4.5	2.5	4.3	-4.5	17.4
Staff numbers	-18.2	-21.4	-2.1	0.0	0.0

¹ This sample was generated in proportion to the contribution of each oblast and each economic activity to Ukraine's gross value added.

[&]quot;a median is the value of the BOI in the middle of an ordered sample where the sample is divided into two equal-sized subgroups

² Data for totals and components may be subject to rounding effects.

³ The business outlook index (BOI) is an aggregate indicator for expected business performance over the next 12 months. It is calculated using the balances of respondents' responses regarding changes in the financial and economic standings of their companies and future economic activity.

Figure 1

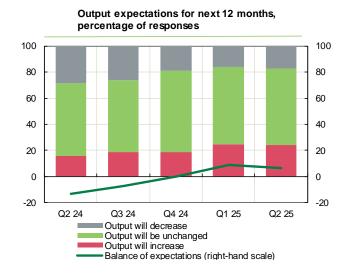


Figure 3

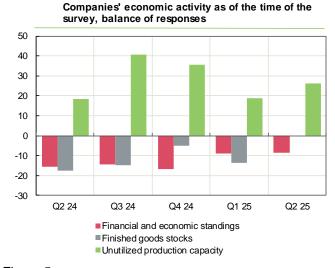


Figure 5



Figure 2

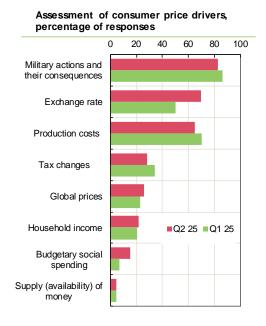


Figure 4



Figure 6

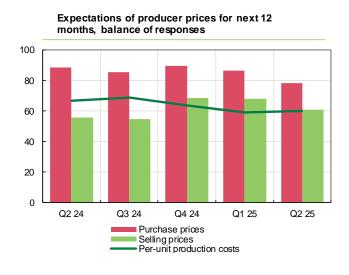




Figure 7

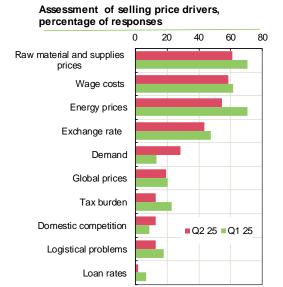


Figure 9

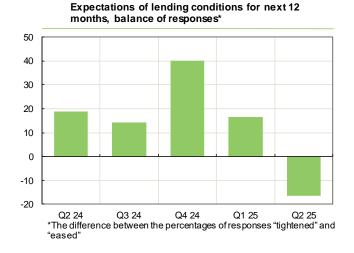


Figure 8

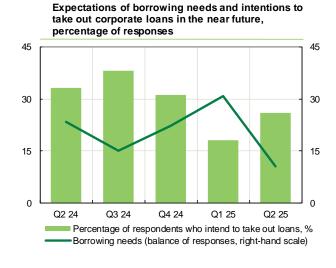


Figure 10

